



# Hardik Bhatia

Partner

Bengaluru

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## Practice/s

Corporate and Commercial

## Education

B.A. LL.B, Bharati  
Vidyapeeth University, Pune  
(2012); and  
Qualified Company  
Secretary

## Professional Affiliation/s

Bar Council of Karnataka

Hardik Bhatia is a Partner in the corporate practice group in Bengaluru. Hardik specializes in mergers and acquisitions, private equity and venture capital investments, joint venture transactions, business structuring matters and other general corporate matters. Hardik's sectoral expertise includes IT & ITES, healthcare and auto and electronic component manufacturing industries.

Hardik has immense experience in advising investment funds and conglomerates on strategic transactions, to manage bid processes for such strategic transactions and advise on diverse corporate law matters. Hardik also specializes in advising minority shareholders on their rights in staggered closing acquisition transactions and on corporate governance matters.

## REPRESENTATIVE MATTERS

In his areas of expertise, Hardik has advised and represented on the following recent matters:

### Mergers and Acquisitions:

- Represented **SLK Software** and its promoters on equity acquisition by **TPG** backed **Altmetrik**.
- Represented **Happiest Minds** in its acquisition of **PureSoftware**.
- Represented **Transcom** in acquisition of **Team Vertex Cosmos** (entity involved in operating business process outsourcing business).
- Represented **Byju's** in acquisition of **Great Learning** (entity involved in operating professional learning platform) in a part cash and part stock transaction.
- Represented **Byju's** in acquisition of **Hello English** (entity involved in development of applications for language learning courses) in a part cash and part stock transaction.
- Represented **Great Learning** in acquisition of **Northwest** (entity involved in services relating to executive education) in a part cash and part stock transaction.
- Represented **IFB** in acquisition of industrial laundry business division of **Ramsons**.

### Fund Raising / Investment Transactions:

- Represented **Bain Capital** in its strategic investment in **RSB Industries Limited**.
- Represented **Khosla Ventures** in its investment in **Zetwerk's** series F3 round of fund raise.
- Represented **Khosla Ventures** in its investment into **Even HealthCare**.
- Represented **Tanglin Venture Partners** into its investment in **FootPrints Education**.
- Represented **Tanglin Venture Partners** into its investment in **MasterChow**.
- Represented founders of **Byju's** to raise promoter financing and assistance on investments into Byju's group entities.
- Represented **Byju's Group** in a structured debt fund raise from **Davidson Kempner**.

### Structuring in the renewable energy industry:

Represented **Nordex Group** (a global wind turbine manufacturer) to structure their India business including:

- Structuring greenfield wind energy projects into special purpose vehicles (SPVs) and participate in sale of such SPVs.
- Setting up of engineering, research and development center in India for global **R&D** initiatives of **Nordex Group**.
- Represented **Nordex Group** in setting up of a 300MW wind energy project for **Sprng Energy** on a turnkey basis.
- Expansion of manufacturing facilities, including structuring an acquisition of a manufacturing plant through acquisition under the insolvency process.